# Privacy Protection: When Does Hiding in Plain Sight Work?

Tatiana Mayskaya<sup>1</sup> Arina Nikandrova<sup>2</sup>

<sup>1</sup>Higher School of Economics

<sup>2</sup>City, University of London

Microeconomics Workshop ICEF-HSE 31 October 2019

#### Tutankhamun Tomb



- ► In 1922, Howard Carter discovered the tomb of young pharaoh Tutankhamun
- ► This tomb is too small for a royal and was originally intended for somebody else
- ▶ Up to date, this remains the only pharaoh tomb in the Valley of the Kings that was found nearly intact

# When Does Hiding in Plain Sight Work?

Trade-off: intensity vs longevity

- ightharpoonup strong protection  $\Rightarrow$  hard to find  $\Rightarrow$  low intensity of search
- ▶ weak protection ⇒ quickly become pessimistic about finding anything ⇒ low longevity of search

# When Does Hiding in Plain Sight Work?

Trade-off: intensity vs longevity

- ightharpoonup strong protection  $\Rightarrow$  hard to find  $\Rightarrow$  low intensity of search
- ▶ weak protection ⇒ quickly become pessimistic about finding anything ⇒ low longevity of search

#### Examples:

- company hiding its bad financial performance from the market
- corrupt politician hiding her manipulations from public
- celebrity hiding her private life from paparazzi

# When Does Hiding in Plain Sight Work?

#### Trade-off: intensity vs longevity

- ightharpoonup strong protection  $\Rightarrow$  hard to find  $\Rightarrow$  low intensity of search
- ▶ weak protection ⇒ quickly become pessimistic about finding anything ⇒ low longevity of search

#### Examples:

- company hiding its bad financial performance from the market
- corrupt politician hiding her manipulations from public
- celebrity hiding her private life from paparazzi

#### Common elements:

- one + many: single entity (celebrity) aims to prevent multiple agents (paparazzi) from uncovering a sensational story about her
- ex ante uncertainty: story could be either sensational or not
- exclusivity: each paparazzi benefits only from reporting previously unpublished sensational stories

Players: celebrity and n paparazzi

▶ Celebrity commits to privacy policy  $\{\lambda_1, \lambda_0\}$ 

Players: celebrity and n paparazzi

- ► Celebrity commits to privacy policy  $\{\lambda_1, \lambda_0\}$
- Celebrity gets involved in a story which is either sensational  $(\theta=1)$  or not  $(\theta=0)$ ; story type  $\theta$  remains private to celebrity
- ▶ Let p be probability that  $\theta = 1$

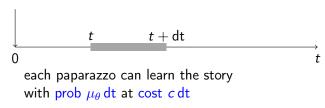
story happens



Players: celebrity and n paparazzi

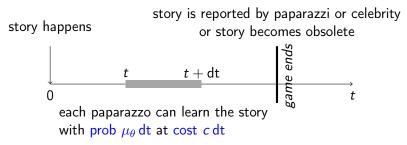
- ► Celebrity commits to privacy policy  $\{\lambda_1, \lambda_0\}$
- ▶ Celebrity gets involved in a story which is either sensational  $(\theta=1)$  or not  $(\theta=0)$ ; story type  $\theta$  remains private to celebrity
- ▶ Let p be probability that  $\theta = 1$

### story happens



Players: celebrity and n paparazzi

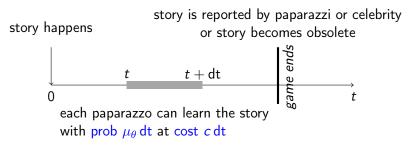
- ► Celebrity commits to privacy policy  $\{\lambda_1, \lambda_0\}$
- Celebrity gets involved in a story which is either sensational  $(\theta=1)$  or not  $(\theta=0)$ ; story type  $\theta$  remains private to celebrity
- ▶ Let p be probability that  $\theta = 1$



- Paparazzo can report the story only if he knows it
- lacktriangle Celebrity reveals the story to all actively searching paparazzi at rate  $\lambda_{ heta}$
- $\triangleright$  Story becomes obsolete at rate  $\rho$

Players: celebrity and n paparazzi

- ► Celebrity commits to privacy policy  $\{\lambda_1, \lambda_0\}$
- Celebrity gets involved in a story which is either sensational  $(\theta = 1)$  or not  $(\theta = 0)$ ; story type  $\theta$  remains private to celebrity
- ▶ Let p be probability that  $\theta = 1$



- ▶ Paparazzo can report the story only if he knows it
- lacktriangle Celebrity reveals the story to all actively searching paparazzi at rate  $\lambda_{ heta}$
- $\triangleright$  Story becomes obsolete at rate  $\rho$
- ► Reports are public, learning is private

# **Payoffs**

► Paparazzo gets (apart from learning cost)

```
\begin{cases} \beta-\phi>0, & \text{if reports unpublished up-to-date sensational story} \\ -\phi<0, & \text{if reports published, or obsolete,} \\ & \text{or not sensational story} \\ 0, & \text{if never reports or celebrity reveals the story herself} \end{cases}
```

# **Payoffs**

▶ Paparazzo gets (apart from learning cost)

```
\begin{cases} \beta-\phi>0, & \text{if reports unpublished up-to-date sensational story} \\ -\phi<0, & \text{if reports published, or obsolete,} \\ & \text{or not sensational story} \\ 0, & \text{if never reports or celebrity reveals the story herself} \end{cases}
```

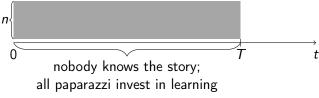
 Celebrity wants to minimize the probability the sensational story being reported (either by herself or paparazzi) before it becomes obsolete

NB: Assume protection is costless

### Learning Pattern

While the game continues:

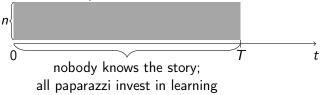
sensational story



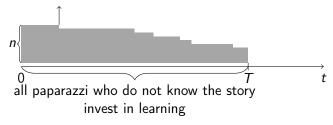
### Learning Pattern

While the game continues:

sensational story



non-sensational story paparazzo i learns the story



### **Beliefs**

no finding 
$$\Rightarrow \begin{cases} p_t(1-a_1\,\mathrm{dt}) & \theta=1\ \&\ \text{learning continues} \\ (1-p_t)(1-a_0\,\mathrm{dt}) & \theta=0\ \&\ \text{learning continues} \end{cases}$$

where

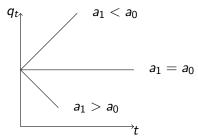
$$a_1 = n\mu_1 + \lambda_1 + \rho$$
$$a_0 = \mu_0 + \lambda_0 + \rho$$

### **Beliefs**

no finding 
$$\Rightarrow \begin{cases} p_t(1-a_1\,\mathrm{dt}) & \theta=1\ \&\ \mathrm{learning\ continues} \\ (1-p_t)(1-a_0\,\mathrm{dt}) & \theta=0\ \&\ \mathrm{learning\ continues} \end{cases}$$
  $\Rightarrow \dot{q}_t \equiv \left(\ln\frac{p_t}{1-p_t}\right)_t' = -(a_1-a_0)$ 

where

$$a_1 = n\mu_1 + \lambda_1 + \rho$$
$$a_0 = \mu_0 + \lambda_0 + \rho$$



$$\dot{q}_t = -(a_1 - a_0), \quad a_1 = n\mu_1 + \lambda_1 + \rho, \quad a_0 = \mu_0 + \lambda_0 + \rho$$

#### Observation 1

The more pessimistic the paparazzi are about  $\theta=0$  (the lower  $q_t$ ), the better off the celebrity is  $\Rightarrow \lambda_0=0$  is optimal

$$\dot{q}_t = -(a_1 - a_0), \quad a_1 = n\mu_1 + \lambda_1 + \rho, \quad a_0 = \mu_0 + \lambda_0 + \rho$$

#### Observation 1

The more pessimistic the paparazzi are about  $\theta=0$  (the lower  $q_t$ ), the better off the celebrity is  $\Rightarrow \lambda_0=0$  is optimal

#### Observation 2

n and  $\lambda_1$  enter only as  $n\mu_1 + \lambda_1 \Rightarrow$  choosing  $\lambda_1$  is equivalent to choosing n

In reality, protection could be of two types:

- 1. Limit access (build higher "fence")  $\Rightarrow$  decrease n
- 2. Control own behavior (build stronger "fence")  $\Rightarrow$  decrease  $\lambda_1$

$$\dot{q}_t = -(a_1 - a_0), \quad a_1 = n\mu_1 + \lambda_1 + \rho, \quad a_0 = \mu_0 + \lambda_0 + \rho$$

#### Observation 1

The more pessimistic the paparazzi are about  $\theta=0$  (the lower  $q_t$ ), the better off the celebrity is  $\Rightarrow \lambda_0=0$  is optimal

#### Observation 2

n and  $\lambda_1$  enter only as  $n\mu_1 + \lambda_1 \Rightarrow$  choosing  $\lambda_1$  is equivalent to choosing n

In reality, protection could be of two types:

- 1. Limit access (build higher "fence")  $\Rightarrow$  decrease n
- 2. Control own behavior (build stronger "fence")  $\Rightarrow$  decrease  $\lambda_1$  *NB:* Celebrity unambiguously wants c to be high. Assume she has no control over c

$$\dot{q}_t = -(a_1 - a_0), \quad a_1 = n\mu_1 + \lambda_1 + \rho, \quad a_0 = \mu_0 + \lambda_0 + \rho$$

#### Observation 1

The more pessimistic the paparazzi are about  $\theta=0$  (the lower  $q_t$ ), the better off the celebrity is  $\Rightarrow \lambda_0=0$  is optimal

#### Observation 2

n and  $\lambda_1$  enter only as  $n\mu_1 + \lambda_1 \Rightarrow$  choosing  $\lambda_1$  is equivalent to choosing n

In reality, protection could be of two types:

- 1. Limit access (build higher "fence")  $\Rightarrow$  decrease n
- 2. Control own behavior (build stronger "fence")  $\Rightarrow$  decrease  $\lambda_1$

 $\it NB:$  Celebrity unambiguously wants  $\it c$  to be high. Assume she has no control over  $\it c$ 

#### Observation 3

When  $a_1 \le a_0$ , learning never stops if it is ever optimal  $\Rightarrow a_1 > a_0$  is optimal

# Observation 4

Ιf

$$\underbrace{c}_{\textit{flow cost of learning}} \geq \underbrace{p\mu_1(\beta-\phi)}_{\textit{flow benefit of learning when } \mathsf{a_1} = \mathsf{a_0}$$

then the celebrity could make T=0 and save her reputation for sure by choosing  $a_1>a_0$ .

# Observation 4

lf

$$\underbrace{c}_{\textit{flow cost of learning}} \geq \underbrace{p\mu_1(\beta-\phi)}_{\textit{flow benefit of learning when } \mathsf{a_1} = \mathsf{a_0}}$$

then the celebrity could make T=0 and save her reputation for sure by choosing  $a_1>a_0$ .

### Assumption 1

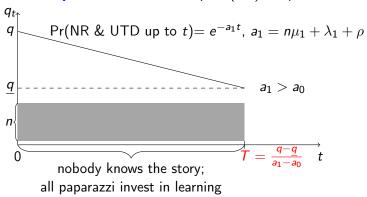
$$c < p\mu_1(\beta - \phi)$$

Celebrity sets  $a_1>a_0$  in equilibrium  $\Rightarrow p_t$  drifts down until  $\underline{p}=rac{c}{\mu_1(eta-\phi)}$ 

Celebrity saves her reputation with probability

$$\int_{0}^{T} \rho e^{-a_1 t} dt + \underbrace{e^{-a_1 T}}_{\text{story gets obsolete while paparazzi learn}} + \underbrace{e^{-a_1 T}}_{\text{story gets obsolete while paparazzi learn}}$$

sensational story: conditional on no report (NR) & up-to-date story (UTD)



NB:  $q=\ln\frac{p}{1-p}$ ,  $\underline{q}=\ln\frac{\underline{p}}{1-p}$ ,  $\underline{p}=\frac{c}{\mu_1(\beta-\phi)}$  do not depend on  $a_1$  and  $a_0$ 

### Intensity vs Longevity Trade-off

Celebrity maximizes

$$\max_{a_1} P(a_1, T(a_1)) = \int_0^{T(a_1)} \rho e^{-a_1 t} dt + e^{-a_1 T(a_1)}$$

$$\frac{dP(a_1, T(a_1))}{da_1} = \underbrace{\frac{\partial P(a_1, T)}{\partial a_1}}_{\text{odd}} + \underbrace{\frac{\partial P(a_1, T)}{\partial T} \frac{dT(a_1)}{da_1}}_{\text{longevity}}$$

$$T(a_1) = \frac{q - \underline{q}}{a_1 - a_0} \implies \frac{dT(a_1)}{da_1} < 0$$

### Intensity vs Longevity Trade-off

Celebrity maximizes

$$\max_{a_1} P(a_1, T(a_1)) = \int_0^{T(a_1)} \rho e^{-a_1 t} dt + e^{-a_1 T(a_1)}$$

$$\frac{dP(a_1, T(a_1))}{da_1} = \underbrace{\frac{\partial P(a_1, T)}{\partial a_1}}_{\text{intensity}} + \underbrace{\frac{\partial P(a_1, T)}{\partial T} \frac{dT(a_1)}{da_1}}_{\text{longevity}}$$

$$T(a_1) = \frac{q - \underline{q}}{a_1 - a_0} \implies \frac{dT(a_1)}{da_1} < 0$$

NB: 
$$n$$
 and  $\lambda_1$  affect  $a_1=n\mu_1+\lambda_1+
ho$  but not  $\underline{q}=\ln\frac{\underline{p}}{1-\underline{p}}$ ,  $\underline{p}=\frac{c}{\mu_1(\beta-\phi)}$ 

### Intensity vs Longevity Trade-off

Celebrity maximizes

$$\max_{a_1} P(a_1, T(a_1)) = \int_0^{T(a_1)} \rho e^{-a_1 t} dt + e^{-a_1 T(a_1)}$$

$$\frac{dP(a_1, T(a_1))}{da_1} = \underbrace{\frac{\partial P(a_1, T)}{\partial a_1}}_{\text{intensity}} + \underbrace{\frac{\partial P(a_1, T)}{\partial T} \frac{dT(a_1)}{da_1}}_{\text{longevity}}$$

$$T(a_1) = \frac{q - \underline{q}}{a_1 - a_0} \implies \frac{dT(a_1)}{da_1} < 0$$

NB: n and  $\lambda_1$  affect  $a_1=n\mu_1+\lambda_1+\rho$  but not  $\underline{q}=\ln\frac{\underline{p}}{1-\underline{p}},\ \underline{p}=\frac{c}{\mu_1(\beta-\phi)}$   $\underline{\text{Ex post}}$  neither celebrity nor paparazzi get positive benefit from "leaks"  $(\lambda_1)$  or competition (n). In fact, celebrity is hurt by them.  $\underline{\text{Ex ante}}$  they serve as a commitment device for celebrity, which, together with uncertainty about  $\theta=1$ , incentivizes paparazzi to give up earlier

#### Theorem 1

Either  $a_1 = a_0$  or  $a_1 = +\infty$  is optimal. The celebrity saves her reputation with probability

$$\lim_{a_1\to a_0}P(a_1)=\frac{\rho}{a_0},\quad a_0=\mu_0+\rho$$
 
$$\lim_{a_1\to +\infty}P(a_1)=\frac{\underline{p}(1-\rho)}{p(1-\underline{p})},\quad \underline{p}=\frac{c}{\mu_1(\beta-\phi)}$$
 no protection 
$$\lim_{a_1\to a_0}P(a_1)=\frac{\rho}{p(1-\rho)}$$

